



5 Crosby Street, New York, NY 10013
www.growtherapy.com

Monday, July 22, 2024

RE: Letter of Support for NIH SBIR Phase II application

Dear Dr. Kraus,

Grow Therapy ("Grow") is delighted to provide this letter of support for Outcome Referral's Phase II SBIR project proposal entitled "Consumer-Therapist-Connector: Increasing Access to Quality Behavioral Healthcare." This proposal focuses on the development and testing of Express Access, aimed at facilitating the quick and efficient connection of patients with scientifically matched therapists to promote faster recovery.

Grow's mission is to provide personalized access to high-quality mental health care. We have built a network of over 13,000 clinicians across all 50 states who utilize our proprietary EHR and telehealth platform to drive quality outcomes. Our clinicians include Masters-level practitioners, PsyDs, NPs, and MDs. Over 40% of our providers identify as BIPOC, with more than 20% offering a second language, most commonly Spanish. Our providers serve all ages over 6. On average, we see a clinically meaningful reduction of over 50% in patient scores on the PHQ-9 and GAD-7. We have grown our member base through strategic partnerships with health plans and are excited to deepen our reach by supporting PCPs seeking a solution for integrated care.

Grow has reviewed the results and prototype from Phase I and is very excited to support the completion of Phase II of this important project. The proposed product, Express Access, aligns well with our mission: "We believe therapy is an essential part of becoming the best versions of ourselves." Grow supports the development of technically sophisticated, evidence-based innovations to help improve access to the best behavioral health care for patients. We expect that using a scientifically derived product like this will improve patient outcomes and maximize limited resources.

During the Phase II project, Grow will work with Outcome Referrals to connect our panel of more than 13,000 therapists to patients seeking behavioral health care referrals from primary care providers. Grow also welcomes the opportunity to provide advice and feedback during the initial phases of product refinement.

If the Phase II project indicates that the use of Express Access improves patient outcomes, access to services, and patient/provider satisfaction, Grow would be interested in continuing to use Express Access services as an important and expanding front door to our high-quality clinician network.

Please let us know if you require further evidence of our support for your application.

Sincerely,

Manoj Kanagaraj, MD

Co-Founder & Chief Strategy Officer